

Evaluate Qualification and Counterclaims: Practice Independently



Use the matching sheet ID when checking answers.

Use the material to work through each task. Show the requested response.

1. How does the pilot respond to transport concerns?

Look for:

- Connects response to objection.

One possible response: It uses days with existing late buses.

2. Explain the importance of the attendance qualification.

Look for:

- Identifies the restricted claim.

One possible response: The argument avoids claiming universal demand.

Open responses use criteria and an illustrative response. Other well-supported responses can be acceptable.